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**Fundamentals: 9
Ways to Be Brilliant**

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at the New Basics of

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Fundamentals: 9 Ways to Be Brilliant at the New Basics of Business is packed-full of great concepts, strategies, tactics, leadership quotes and a detailed road map for how to implement the ideas. The author has a unique and fun writing-style that is absent in most business books.

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by Jim Sullivan CEO
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can't build a pyramid
from the top down. A
house without a
foundation will not
stand. And a business
without fundamentals
firmly entrenched and
dutifully ...

**These are The 9
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strategies and tactics
in nine key areas
ranging from selling,
service and marketing,
to training, team-
building and execution.

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elements of effective
execution: 1) Habitual
Consistency: daily and
steady application of
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eliminating barriers to

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Jim Sullivan, CEO and Founder of Sullivision.com, is a veteran of over 20 years in the hospitality and retail industries.

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He's worked for and with companies as distinct as Walt Disney Company, McDonald's, Coca-Cola and American Express. Not a "theorist", Jim is well-known as a brand-builder, motivator, trend-spotter and problem-solver.

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... Fundamentals
shares hundreds of
creative best practices
related to Focus,
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Strong Teams,
Improving Service,
Raising Sales, ...

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a New Year of the
Sullivision
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issue we share the 13
Kickass Ways to
Improve Service, Raise
Sales & Lower Costs,
plus awesome Quotes
of the Month, a free
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Coca-Cola and American Express. Not a "theorist", Jim is well-known as a brand-builder, motivator, trend-spotter and problem-solver.

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The words Service and Hospitality are used interchangeably, but they mean two different things. Watch this video and learn the difference.

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Jim Sullivan - Author, Dating Relationship and Life Coach

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